

DUAL NEW ZEALAND

April 2011

DUAL New Zealand DUAL New Zealand commenced operations with an Auckland office in March 2011

DUAL New Zealand is the local subsidiary of DUAL International a global Speciality Lines Underwriting Agency. DUAL International comprises of 12 countries, 17 offices, 165 people, 8 products with a GWP of £147M.

DUAL New Zealand with its mid-market focused foundations underwriters exclusively on behalf of certain underwriters at Lloyd's.

PRODUCTS

PROFESSIONAL LINES PRODUCTS

- Professional Indemnity
 - Accountants
 - Consultants
 - Design & Engineering
 - Financial Consultants
 - Financial Planners
 - Real Estate
- Information Technology
- Management Liability
- Association Liability
- Financial Institutions
- Directors And Officers
- Crime
- Public Liability
- Statutory Liability
- Employers Liability

INSURER CAPACITY

ABOUT LLOYD'S

- Lloyd's of London is an FSA and APRA regulated insurer.
- Financial strength ratings from Fitch "A+" (Strong); Standard & Poor's "A+" (Strong); and A.M. Best's "A" (Excellent).
- Since the late seventeenth century, the name Lloyd's has been synonymous with insurance.
- Many of the world's leading underwriters are based at Lloyd's.
- The market is internationally renowned and has an impeccable claims record.
- Lloyd's is proud to be a member of the Insurance Council of Australia and the Council of New Zealand, and strives to comply with the agreements we have made under the General Insurance Code of Practice and Fair Insurance Code.

CLAIMS APPROACH

FINANCIAL LINES CLAIMS

Our in-house claims teams are dedicated to handling your Financial Lines claims. Our team comprises legally qualified handlers with significant legal and industry expertise to handle claims from notification through to resolution. DUAL works in tandem with our capital providers to ensure a smooth claims handling process, we also work with an established panel of law firms with specific expertise in various industries to work with you under our direction, ensuring claims are handled in a cost effective, speedy and professional manner.

KEY PEOPLE

MANAGEMENT


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UNDERWRITING

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CLAIMS MANAGEMENT

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FINANCE

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GROUP STRUCTURE

Hyperion Insurance Group, founded in 1994 in the UK as a wholesale broker, now an international insurance group with four key operating platforms: wholesale, retail and reinsurance broking and underwriting. With 44 offices in 21 countries employing over 600 people around the world, achieved an annual compound growth rate of over 30% since 1995.

HYPERION INSURANCE GROUP LIMITED

DUAL International Limited
(UNDERWRITING)
 Australia, Germany, Hong Kong, Italy,
 Latin America, New Zealand, Spain
 United Kingdom

Howden Broking Group
(WHOLESALE AND RETAIL BROKING AND REINSURANCE BROKING)
 Spain, Argentina, Brazil, Colombia, Dubai, Finland, Iceland
 India, Israel, Poland, Puerto Rico, Spain, Sweden
 Taiwan, United Kingdom, United States of America